CompInnovations

CompInnovations Overview

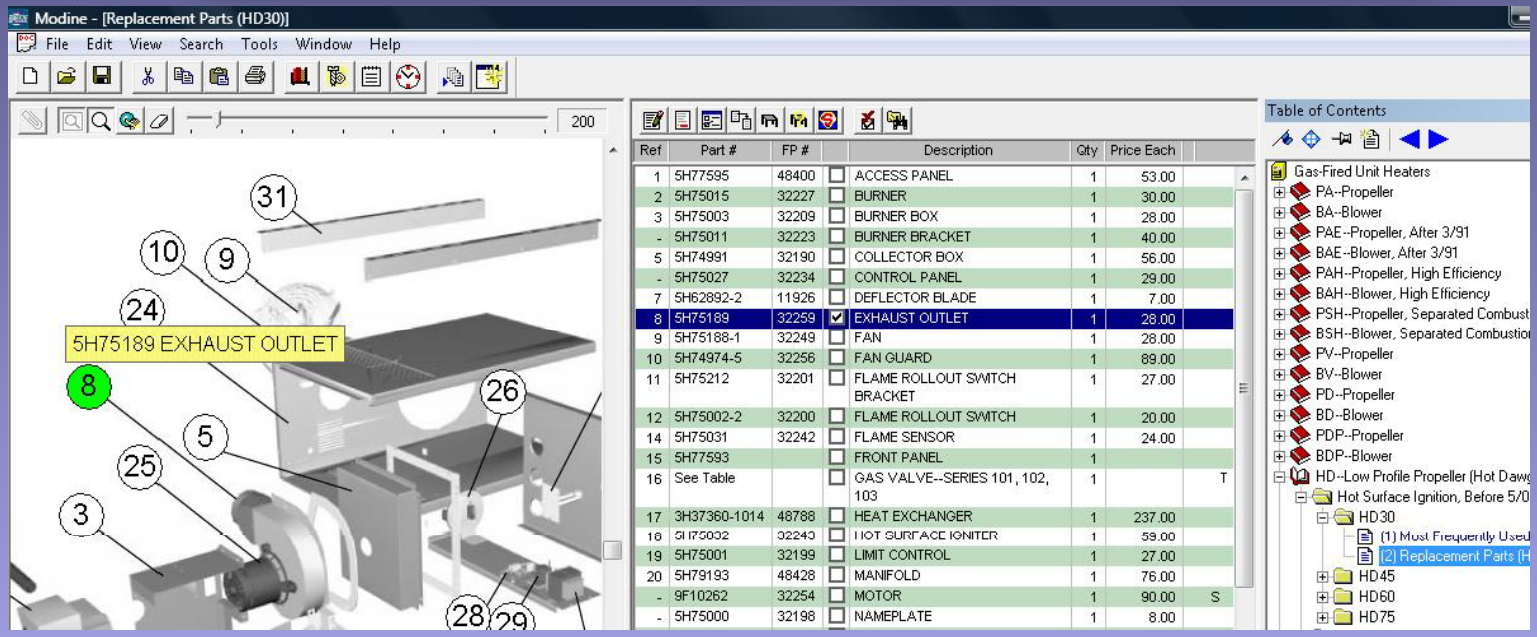
Tools For This Economy

- Fixed-bid, custom software
- Web or Windows
- For sales, dealers, customers
  - ✓ Product comparison (CEIA)
  - ✓ Order configuration
  - ✓ Parts lookup & ordering
  - ✓ Fleet optimization
  - ✓ Cost of ownership
- 24 in 30 years for Caterpillar

PART MASTER

Parts Look-up Built Your Way

MODINE APPLIED THERMAL INNOVATION™ · FEDERAL SIGNAL Advancing security and well-being. · ELGIN · VACTOR · Rheem · IR Ingersoll-Rand · SPICER DANA · CLARK-HURTH COMPONENTS · CompAir LeROI · Yale People. Products. Productivity. · RUUD



Custom vs. Package

CUSTOM software meets your needs

Criteria	Custom	Package
Number of Installations		✓
Sales Brochures		✓
Self Demos		✓
Trade Show Booths		✓
Travel Schedule		✓
Immediate Availability		✓
Fits Current Requirements	✓	
Designed for Future Req's	✓	

Custom vs. Package

CUSTOM software meets your needs

	Part Master	Package 1	Package 2	Package 3
Req. 1	✓		✓	
Req. 2	✓	✓	✓	✓
Req. 3	✓	✓		✓
Req. 4	✓		✓	✓
Req. 5	✓	✓	✓	✓
Req. 6	✓			✓
Req. 7	✓	✓	✓	

PART MASTER

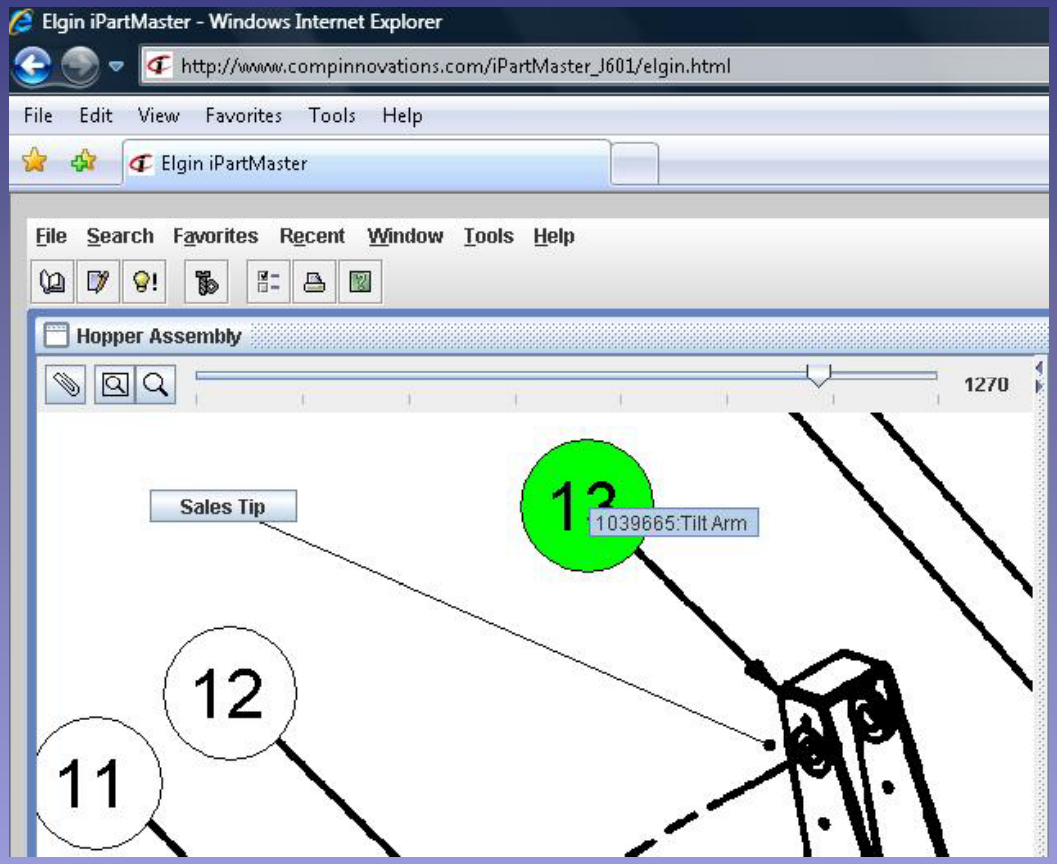
Parts Look-Up Built Your Way

Platform:

- Web or Windows
- Data remote or local
- Web install
- Web updates

License:

- All-site license
- Web = unlimited
- No dealer fees



PART MASTER

Part Master Customization

- Custom name, splash screen/home page
- 35 standard, 43 optional features
- Build to Model or Build to Order
- Display prices based on user ID
- Optional Authoring Software
- Table of Contents (like book)
- Where-used, keywords
- Number/partial number
- Parts list/Drawing links
- Parts, Service, MSDS

Navistar International's "TEAM 2000"

Truck Fleet Maintenance, Parts & Warranty

1,000,000+ lines of code

NAVISTAR

INTERNATIONAL

Fleet Owner:

PEPSICO

PEPSI · FritoLay · Tropicana · QUAKER · Gatorade

Fleet Owner:

WAL★MART

Why CI...

- ✓ Specific tools designed for your products
- ✓ CI "*Focus-In*" approach is low-risk
- ✓ CI accommodates, encourages changes
- ✓ Work with your constraints, your platform
- ✓ Get Tech-Pub tools built your way
- ✓ Customers talk to the author in the USA
- ✓ Deploying clients' expertise since 1969

...Partnership.

Unleash the Power of Partnership.

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